

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

**LENDER RANKING by TOTAL NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:			10/01/2012-7/31/2013		
LENDER	#	\$			
1 BRANCH BK. & TR CO	60	\$11,326,600	71 FIRST STATE BANK	1	\$227,000
2 WELLS FARGO BANK NATL ASSOC	53	\$21,628,300	72 NAVY FCU	1	\$223,000
3 STELLARONE BANK	43	\$5,557,000	73 BANCORP BANK	1	\$146,000
4 MANUFACTURERS & TRADERS TR CO	30	\$3,769,000	74 FREEDOM FIRST FCU	1	\$120,000
5 SONABANK	21	\$12,439,600	75 Bank@LANTEC	1	\$100,000
6 FULTON BANK NATL ASSOC	16	\$4,882,400	76 FRONTIER COMMUNITY BANK	1	\$100,000
7 VANTAGESOUTH BANK	13	\$12,835,600	77 OLD POINT NATL BK OF PHOEBUS	1	\$97,500
8 SUNTRUST BANK	13	\$10,251,900	78 OAK VIEW NATIONAL BANK	1	\$93,000
9 UNION FIRST MARKET BANK	8	\$2,949,000	79 ABNB FCU	1	\$50,000
10 SUPERIOR FINANCIAL GROUP, LLC	8	\$107,500	80 VILLAGE BANK	1	\$50,000
11 LANGLEY FCU	7	\$1,132,000	81 SOUTHERN BK & TR CO	1	\$35,000
12 TOWNEBANK	6	\$1,065,000	<b>TOTAL 7(a) &amp; 504 LOANS</b>	<b>411</b>	<b>\$ 146,733,500</b>
13 FARMERS & MERCHANTS BANK	6	\$251,400			
14 LIVE OAK BANKING COMPANY	5	\$2,770,000	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>	<b>#</b>	<b>\$</b>
15 TD BANK, NATIONAL ASSOCIATION	4	\$2,235,000	1. BRANCH BK. & TR CO	60	\$11,326,600
16 MONARCH BANK	4	\$1,699,000	2. WELLS FARGO BANK NATL ASSOC	53	\$21,628,300
17 VIRGINIA COMPANY BANK	4	\$339,500	3. STELLARONE BANK	43	\$5,557,000
18 VIRGINIA COMMERCE BANK	4	\$235,000	4. MANUFACTURERS & TRADERS TR CO	30	\$3,769,000
19 EAGLEBANK	3	\$2,200,000	5. SONABANK	21	\$12,439,600
20 UNITED BANK	3	\$1,681,000			
21 SANDY SPRING BANK	3	\$800,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>	<b>#</b>	<b>\$</b>
22 NEWTEK SMALL BUS. FINANCE INC.	3	\$737,000	1. LIVE OAK BANKING COMPANY	5	\$2,770,000
23 VALLEY BANK	3	\$737,000	2. VIRGINIA COMPANY BANK	4	\$339,500
24 FIRST BANK & TRUST COMPANY	3	\$565,000	3. VIRGINIA PARTNERS BANK	3	\$95,000
25 FIRST-CITIZENS BANK & TRUST COMPANY	3	\$471,000	4. CORNERSTONEBANK	2	\$3,348,000
26 VIRGINIA PARTNERS BANK	3	\$95,000	5. CELTIC BANK CORPORATION	2	\$515,000
27 UVA COMMUNITY CREDIT UNION	3	\$63,300			
28 CORNERSTONEBANK	2	\$3,348,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
29 CERTUSBANK NATL ASSOC	2	\$2,375,000	1. SONABANK	21	\$12,439,600
30 FIRST WESTERN SBLCL, INC	2	\$2,279,000	2. VANTAGESOUTH BANK	13	\$12,835,600
31 VIRGINIA HERITAGE BANK	2	\$2,050,000	3. FARMERS & MERCHANTS BANK	6	\$251,400
32 CAPITAL ONE NATL ASSOC	2	\$1,132,800	4. MONARCH BANK	4	\$1,699,000
33 SOUTHERN BANK AND TRUST COMPANY	2	\$1,101,000	5. VIRGINIA COMMERCE BANK	4	\$235,000
34 CHARTWAY FCU	2	\$1,087,000			
35 CITIZENS & FARMERS BANK	2	\$980,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
36 WILSHIRE STATE BANK	2	\$777,000	1. BRANCH BK. & TR CO	60	\$11,326,600
37 ACCESS NATIONAL BANK	2	\$746,000	2. WELLS FARGO BANK NATL ASSOC	53	\$21,628,300
38 CELTIC BANK CORPORATION	2	\$515,000	3. STELLARONE BANK	43	\$5,557,000
39 CHESAPEAKE BANK	2	\$464,000	4. MANUFACTURERS & TRADERS TR CO	30	\$3,769,000
40 COMMUNITY REINVESTMENT SMALL B	2	\$460,700	5. FULTON BANK NATL ASSOC	16	\$4,882,400
41 BANK OF AMERICA NATL ASSOC	2	\$375,000			
42 NEW HORIZON BANK NATL ASSOC	2	\$337,000	<b>CREDIT UNIONS</b>	<b>#</b>	<b>\$</b>
43 FAUQUIER BANK	2	\$335,000	1. LANGLEY FCU	7	\$1,132,000
44 AMERICAN NATIONAL BANK	2	\$305,000	2. UVA COMMUNITY CREDIT UNION	3	\$63,300
45 EVB	2	\$259,000	3. CHARTWAY FCU	2	\$1,087,000
46 SURREY BANK & TRUST	2	\$240,000	4. BAYPORT CREDIT UNION	2	\$83,000
47 CARDINAL BANK	2	\$230,000	5. NAVY FCU	1	\$223,000
48 CORNERSTONE BANK NATL ASSOC	2	\$185,000			
49 PNC BANK, NATIONAL ASSOCIATION	2	\$169,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>	<b>#</b>	<b>\$</b>
50 REDC COMMUN CAP. GROUP INC.	2	\$120,000	1. TIDEWATER BUS. FINANCING CORP	29	\$11,422,000
51 CITIZENS BANK & TRUST CO.	2	\$106,500	2. BUSINESS FINANCE GROUP, INC.	26	\$11,938,000
52 BAYPORT CREDIT UNION	2	\$83,000	3. RAPPAHANNOCK ECONOMIC DEVEL CO	5	\$1,317,000
53 HANA SMALL BUS. LENDING INC.	1	\$4,400,000	4. CHESAPEAKE BUS. FINAN CORP	1	\$2,683,000
54 OLD LINE BANK (BOWIE, MD)	1	\$2,683,000	5. FLORIDA 1ST CAP. FINAN CORPORA	1	\$1,429,000
55 NOAH BANK	1	\$2,620,000	6. REDC COMMUN CAP. GROUP INC.	1	\$134,000
56 NORTHWEST BANK & TRUST COMPANY	1	\$2,000,000			
57 WEST TOWN SAVINGS BANK	1	\$1,638,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>	<b>#</b>	<b>\$</b>
58 FIDELITY BANK (Georgia)	1	\$1,429,000	1. BRANCH BK. & TR CO	10	\$7,529,129
59 FIRST FINANCIAL BANK	1	\$1,344,000	2. STELLARONE BANK	9	\$2,997,600
60 METRO BANK	1	\$1,090,000	3. TOWNEBANK	6	\$1,337,500
61 MONUMENT BANK	1	\$750,000	4. MONARCH BANK	4	\$2,023,750
62 JOHN MARSHALL BANK	1	\$730,000	5. FULTON BANK NATL ASSOC	4	\$1,756,750
63 CONESTOGA BANK	1	\$676,000			
64 SQUARE 1 BANK	1	\$640,000			
65 UNITED MIDWEST SAVINGS BANK	1	\$500,100			
66 PEOPLES COMMUNITY BANK	1	\$500,000			
67 PIONEER BANK	1	\$453,000			
68 CAPITALSOURCE BANK	1	\$392,000			
69 TWIN CITY BANK	1	\$388,800			
70 FIRST UTAH BANK	1	\$375,000			